

BROKER Connection

News to help you grow your business

September 29, 2017

New SAM Enhancements — Just in Time to Streamline Q4



To give you a better quoting and enrollment experience with your clients, we've made new enhancements to the Sales Automation Management (SAM) tool.



Sales Support

- **New SAM Trainings Announced:** Learn how to get the most out of Sales Automation Management (SAM) tool including demonstrations on Small Business Online Quoting, Employer and Employee Enrollment, as well as Online Case Submissions. [Register here](#)

Compliance & Regulation

- **New Medicare ID Cards Announced:** To address the risk of medical identity theft, the Center for Medicare Services is issuing new Medicare ID Cards beginning April 1, 2018. [Learn more](#)

Health & Wellness

- **Oct. 11 Health with Benefits Webinar Invite:** You and your clients are invited to attend a webinar where you'll learn about the latest trends and best practices for employer-sponsored health benefits. [Learn more or register](#)

Pharmacy

- **Latest Prescription Drug List Updates:** Review the latest [PDL tracker](#) for a recap of changes outside our Jan. 1 and July 1 pharmacy benefit updates.
- **New Notification/Prior Authorization required** for Specialty Medications Radicava, Brineura and Soliris effective Oct. 1. [Learn more](#)



More Information

Contact your UnitedHealthcare representative for more information about the items mentioned in this newsletter.

For service-related questions, e.g. billing, claims, and benefits, call 1-888-842-4571. Representatives are available 7 a.m. to 7 p.m. CT.



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