

# BROKER Connection

News to help you grow your business

June 14, 2017

## MLR Timetable Announced



The 2017 Medical Loss Ratio (MLR) report schedule and key dates are now available. MLR only applies to fully insured plans. See how your fully insured clients may be affected.



## Arizona News

- **Arizona Broker Bonus Offered:** We are offering a bonus to Arizona agents who enroll in UnitedHealthcare's Digital Onboarding system, and use the Digital Onboarding program to enroll employees with new or renewing fully insured and self-funded medical groups with 100 to 3,000 eligible employees for effective dates from July 1, 2017 through Jan. 31, 2018. [Learn more](#)

## Connecticut News

- **Connecticut Commission Update:** The base commission schedule for UnitedHealthcare small groups in Connecticut will change to the current Oxford small group base commission schedule on Aug. 1, 2017. Renewing UnitedHealthcare small groups in Connecticut will be paid under the Oxford small group base commission schedule starting on their first renewal date on or after Aug. 1, 2017. [View Commission Schedule](#)

## Florida News

- **Member Urgent Care Savings:** For as little as 10 percent of the cost, MedExpress Urgent Care centers deliver much of the same care that one would otherwise receive at an emergency department. View the [MedExpress facilities](#) your clients' members can receive urgent care.
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## Michigan News



### More Information

Contact your UnitedHealthcare representative for more information about the items mentioned in this newsletter.

For service-related questions, e.g. billing, claims, and benefits, call 1-888-842-4571. Representatives are available 7 a.m. to 7 p.m. CT.



### Want a Colleague to Receive the Broker Connection?

Visit the [Profile and Preference Center](#) to send a subscription invite. Just choose "Refer a Colleague" to add recipients from the menu bar.

- **Broker Compensation Notice:** In Michigan, we are moving to a non-commissionable basis for groups in the 51-100 employer market for fully insured medical business. This change will be implemented for new and renewing business starting on Oct. 1, 2017. [Learn more](#)

### Oregon News

- **Underwriting Update:** View the recently updated our small business underwriting guidelines for [Oregon](#).

### Washington News

- **Underwriting Update:** View the recently updated our small business underwriting guidelines for [Washington](#).

### Wisconsin News

- **Wisconsin Mandate:** In compliance with a Wisconsin mandate, we want to remind employers the UnitedHealthcare plan coverage document, including the Certificate of Coverage, can be accessed online at Employer eServices.com. [Learn more](#)
- **Wisconsin Sale Office Update:** View recent changes to the Wisconsin sales office staff. [Learn more](#)

### Broker & Client Resources

- **Important Employer eServices® Update:** Effective July 21 UnitedHealthcare's Employer eServices online management system will support the following browsers versions or higher:

- Internet Explorer® (IE) 11
- Firefox 27
- Chrome 30

Newer browsers offer increased security and protection. Unsupported browser versions could result in technical difficulties. Users should upgrade their browsers to either IE 11, Firefox 27, Chrome 30 or higher versions prior to July 21.

For more information, please contact your UnitedHealthcare representative.

### Plans & Services

- **Preventive Screenings Expanded:** UnitedHealthcare is expanding preventive screenings for colon cancer to include fecal DNA testing. This change applies to UnitedHealthcare fully insured and self-funded customers that follow UnitedHealthcare's standard preventive coverage. [Learn more](#)
- **Vision Product Announces Updated Lens Formulary:** UnitedHealthcare vision is introducing new formulary additions including updated anti-reflective coating and progressive lens formularies, effective July 1. [Learn more](#)

### Sales Support

- **Prospect Program Announced:** The second quarter 2017 direct marketing campaign targeting business decision-makers with 4-250 employees launches early June. [Learn more](#)

### Employee Wellness Programs

- **Employee Wellness Survey Results Released:** View results from a recent employee wellness survey noting that 73 percent of all employees say they are interested in wellness programs and that 60 percent say company wellness programs have improved their health. [Learn more](#)

### Pharmacy

- **Latest Prescription Drug List Changes:** View the latest [PDL Tracker](#) for a recap of changes outside our Jan. 1 and July 1 pharmacy benefit updates.